



Trusted Growth Partner ▶

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ABOUT US

Finsmart Solutions has been supporting growth of businesses since 2007. Over period of time – we have worked with various companies and CPAs working in different countries at different growth stage.

Our customer oriented service design strong domain knowledge on subject matter helps us to meet specific customer requirements.

That is why, across our engagements, we are being increasingly recognized as 'Trusted Growth Partners'.



12+ Years of helping businesses grow



Team 50+ Trained professionals



Located @ Pune, India



150+ Happy Clients

OUTSOURCED BOOKKEEPING AND RECONCILIATION SERVICES

HOW IT WORKS?



Consultation Call

We start with understanding nature of your business, its peculiarities and current senerio. We also discuss about future business plan and your expectations from 'outsourcing' bookkeeping function to us.



Understanding the data:

We access your accounting data by remote access as 'Guest' to review current bookkeeping and reconciliation status.



Design service module for you:

On the basis of our understanding of your business accounting requirement – we discuss and decide upon our scope of work and deliverables.

This is a phase where we mutually set up expectations as well as define process for data access, query resolution and reporting.



We start:

Once finalized – we provide you with fee quote. Upon contract execution – within period of 3 working days we set up dedicated accounting team for you to start the process.





Accessibility:

*Our team is there whenever you need us.
We are just a call or email away!*

The easy access to communicate with each other helps us to get your work done quickly and efficiently. During initial months - we ensure that our senior team members talk to you frequently and confirm that the process is moving ahead as per desired expectations.



Leave it to us:

Soon we start managing your bookkeeping function independently.

We ensure deliveries on agreed timelines and reporting in agreed formats. We also raise flag to draw your attention if something is not happening as per agreed process.

This makes you free to focus on your core business and grow it more without worrying about deadlines and extensions.

WHY FINSMART SOLUTIONS?



Quick Start:

Unlike selecting, hiring and training inhouse bookkeeper – we can start work within 3 working days after contract execution.



Qualitative Service at lower costs:

You would receive assured qualitative services from us as per agreed parameters at a fraction of cost that you would otherwise incur on your inhouse accountant.



Established Processes:

Over period of time – we have built robust processes which help us to provide timely and efficient services to our client. This makes your life simple.



Scalability:

We also offer you the ability to scale your teams, so during peak business season – you can hire more seats/staff with us while at other times you can continue to have the seats required to manage routine operations. So “Pay For What You Need, When You Need”.



Flexibility:

We understand that every business is different and has some specific needs. We have flexible approach when it comes to understanding and catering to your requirements. The same flexible approach is reflected when we opt to use the same accounting software being used at your end and follow the same reporting structure including time sheets being followed by your team. This way we truly become your 'virtual team'.



Run your business 24x7:

Taking advantage of time difference, we will update your books during the night, so when you come to office the next morning, you will find the updated books on your computer! We can also operate as your real time virtual accounting team giving you the flexibility of not adding additional full time staff, thereby saving on fixed costs. We can also have a mix of team, one working real time adhering to your time zone and second team working in night to ensure all aspects of bookkeeping are covered.

INDUSTRY VERTICALS SERVED



IT



Manufacturing



Healthcare



E-commerce



Consulting
Education



Real Estate



CPA firms



ITES



Auto Ancillaries



Agro

TECHNOLOGY PLATFORMS USED



TESTIMONIALS



Finsmart is very reliable in responding on time, with transparency, high levels of integrity and exceptional attention on detail. Their solutions have enabled us not only to strengthen our internal working procedure, but also, enhance the quality of our own output, both internally as well as externally.

Mr. Bengt Johansson

GM - Francois Compressors India Pvt. Ltd.



Finsmart team has been doing amazing job by giving us great luxury to let us focus more on our primary business. I strongly recommend startups to take help from Finsmart to grow in right direction from day one.

Mr. Suyog Patki

Director - Codezeven Software Pvt. Ltd.



Over last 8 years, Finsmart and its highly efficient team have successfully managed to evolve with the need of a rapidly growing organisation by enhancing processes, developing systems, & establishing internal controls in the F&A function. There by enabling QEDbaton to focus on its core business.

Mr. Nilay Mehta

VP - Finance QED Enabled Services Pvt. Ltd.





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